

Rooftop Housing Association  
Annual Report and Financial Statements  
**2016/17**

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## Board, executive and advisors

<b>Registered office</b>	70 High Street Evesham WR11 4YD
<b>Board</b>	<ul style="list-style-type: none"><li>- Rachel Lathan (Chair)</li><li>- Martin Holland (Vice Chair)</li><li>- Hilary Hobart</li><li>- Paul Kellard</li><li>- Sheila Kettley</li><li>- Robin Richmond (left 21 September 2016)</li><li>- Ceri Jones (started 21 September 2016)</li><li>- Emma Wilson (co-optee)</li></ul>
<b>Executive officers</b>	<ul style="list-style-type: none"><li>- Ian Hughes, Group Chief Executive (left 31 January 2017)</li><li>- Boris Worrall, Group Chief Executive (started 1 February 2017)</li><li>- Caroline Dykes, Finance Director and Secretary (from 1 June 2017)</li><li>- Sheila Morris, Secretary and HR Director (left 31 May 2017)</li><li>- Ann Lindon, HR Director (from 1 June 2017)</li><li>- Juliana Crowe, Housing and Communities Director</li><li>- David Hannon, Development Director</li></ul>
<b>External auditor</b>	BDO LLP (appointed 25 January 2017) 2 Snowhill Birmingham B4 6GA
<b>Bankers</b>	Barclays Bank Plc 54 High Street Worcester WR1 2QQ
<b>Internal auditors</b>	Beever and Struthers St George's House 215-219 Chester Road Manchester M15 4JE
<b>Principal solicitors</b>	Anthony Collins Solicitors LLP 134 Edmund Street Birmingham B2 2ES
<b>Other legal advisors</b>	Trowers & Hamlins 3 Bunhill Row London EC1Y 8YZ

**Lenders**

Nationwide Building Society  
Kings Park Road  
Moulton Park  
Northampton NN3 6NW

Lloyds Banking Group  
25 Gresham Street  
London  
EC2V 7HN

Legal and General Assurance Society Limited  
One Coleman Street  
London  
EC2R 5AA

**Funding advisors**

Capita Asset Services  
64 Gresham Street  
London  
EC2V 7NQ

**Insurance brokers**

Zurich Municipal  
Zurich House  
Ballsbridge Park  
Dublin 4  
Ireland

**Taxation advisors**

RSM UK Tax and Accounting  
Temple Row  
Birmingham  
B2 5AF

**Valuers**

Savills Plc  
19/20 City Business Centre  
6 Brighton Road  
Horsham  
West Sussex  
RH13 5BB

**Performance analysis**

HouseMark Ltd  
8 Riley Court  
Millburn Hill Road  
University of Warwick Science Park  
Coventry CV4 7JJ

# Report of the Board

The Board is pleased to present the Report of the Board, the Strategic Report and the audited financial statements for the year ended 31 March 2017.

The reports and financial statements are prepared in accordance with the Co-operative and Community Benefit Societies Act 2014, with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council and comply with the Statement of Recommended Practice for registered social housing providers 2014 (SORP), the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2015. Rooftop Housing Association Limited is a subsidiary of Rooftop Housing Group Limited.

## Group structure

Rooftop Housing Group Limited (RHG), the Group parent, is a non-asset holding, non-charitable Registered Society (29661R), registered with the Homes and Communities Agency (HCA) (L4404), providing operational and corporate services, including treasury management, information and communication technology, and human resources for the whole Group.

Rooftop Housing Association Limited (RHA) was registered as a Registered Society in May 1993 (27786R) and obtained registration with the HCA in September 1994 (LH4050). RHA provides core social housing that meets charitable criteria.

Rooftop Homes Limited (RHL) is an asset holding non-charitable Registered Society (29660R) registered with the HCA (LH4405). It provides housing that falls within the definition of social housing including keyworker and registered care activities. It also owns and operates market rented stock, residential garages and garage courts.

Rooftop Support & Care Limited (RS&C) is a charitable Registered Society (25211R) and manages supported accommodation for young homeless adults, as well as providing support to older RHA residents.

Rooftop Management Limited (RML) is a wholly owned commercial subsidiary company (Registered in England 3569438). This company became dormant from 31 March 2005.

## Principal activities

The principal activities of RHA are:

- to provide housing accommodation at below market rents for people in housing need
- housing for sale through shared ownership schemes
- a limited amount of commercial property

## Internal controls

The Group Board is responsible for the overall system of internal control throughout the Group and for reviewing its effectiveness. The Group Board has delegated initial responsibility for audit and assurance functions to an Audit Committee, which comprises Board Members from across the Group. The members of the Audit Committee are chosen for their appropriate skills, while representing the composition of the Group.

The Audit Committee has responsibility for reviewing the adequacy of all risk and control related statements prior to endorsement by the relevant Boards and reviewing the effectiveness of internal control systems, including management, financial, operational and risk controls, so that the Group can be reasonably assured that appropriate and effective risk management arrangements are in place.

Work undertaken by the Audit Committee during 2016/17 included:

- Risks were reviewed by risk owners on a quarterly basis and then the assessments were presented to the Executive and Leadership Teams for further scrutiny of the most significant risks. The Audit Committee received the summary report and sought assurance during their review that the controls in place support the residual risk assessments presented
- A full tender process took place prior to the recommendation to the Group Board to appoint the external auditor
- Reviewed the accounting policy for 2016/17
- Audit Committee received eight assurance reviews from internal audit:
  - Strategic controls - assets and liabilities register, data protection and information security, development, disaster recovery and back up recovery, HR management - operational, procurement and support and care.
  - Financial controls - transaction monitoring (data mining).

The overall assessment of the work undertaken by the internal auditors was substantial assurance.
- Additional audit work was approved by the Audit Committee in relation to:
  - Internal auditors: Assets and liabilities desktop review, regulatory returns, repairs resident satisfaction review and financial regulations and thresholds review.
  - External auditors: covenant compliance confirmation letters to funders, right to buy statement and service charge statements.
- The plan for Residence Excellence Panel (REP) reviews was approved and REP reports have been presented to the Audit Committee.

The Audit Committee also reviewed the following to gain assurance on the effectiveness of controls within Rooftop:

- statutory accounts for the year ended 31 March 2017
- audit strategic plan for 2017/18 to 2019/20 and the annual plan for 2017/18
- final accounts timetable including external auditor's engagement letter
- 2017/18 budget process
- external audit plan for 2017
- insurance renewals and claims history
- 2016 Sector Risk Profile published by the Homes and Communities Agency and a risk mapping exercise to demonstrate that all relevant risk were captured by Rooftop
- a mapping exercise comparing the internal audit programme to Rooftop's inherent risks, in order to demonstrate that internal audits were focussed on the high risk areas of the business
- results of ICT annual penetration testing
- fraud and gifts and hospitality registers.

In addition to the specific work of the Audit Committee, the Board have taken assurance from the following:

- Rooftop is a member of the HouseMark benchmarking group. This provides valuable information on the efficiency and effectiveness of Rooftop at achieving its objectives, both compared to other similar organisations and compared to Rooftop's historic performance. This information has been used to inform the Value for Money self assessment.
- Quarterly performance pack which includes monitoring reports, performance against goals and projects and key performance indicators.
- A robust Business Plan based on clear assumptions and sensitivity-tested to ensure Rooftop understands the effects of any potential changes in its environment.
- Resident involvement impact assessment by an external consultant every two years.
- All policies and strategies are approved by the Board, Audit Committee or Executive Team.
- Rooftop was recognised as one of the Best 100 Not-for-Profit organisations to work for the third year running.

- The Homes and Communities Agency (HCA) carried out an In Depth Assessment (IDA) of Rooftop in January 2016. Rooftop continues to have the highest possible ratings for both Governance and Financial Viability from the HCA.

There were no identified weaknesses in internal controls, which resulted in material losses, contingencies or uncertainties that require disclosure in the financial statements.

### **Governance and Financial Viability standard**

The Board considers it a priority to maintain the GI and VI ratings from the HCA under the Governance and Financial Viability Standard. These were formally assessed by the HCA through the In Depth Assessment process in January 2016.

The Board has conducted a detailed self assessment exercise and considers that the Group remains compliant with the standards. As part of this the Board recognised the following factors:

- Board strategy event on 8/9 March 2017 reviewed Rooftop's vision and outcomes for tenants and potential tenants.
- Board appraisal system reviewed and changes made to include face to face appraisals for all Board Members, including a skills review.
- Audit Committee Terms of reference reviewed and presented to boards for approval in May 2017.
- A new role of Risk Manager was introduced during the year to further strengthen risk and compliance.
- In May 2017 RHA obtained £25 million of new funding to meet Rooftop's longer term development ambitions and is in the process of obtaining a further £25 million.
- A new Treasury team has been created including a Treasury Manager to help ensure Rooftop can maintain monitoring and reporting with an increased number of funders.
- All regulatory returns (FVA, SDR, Quarterly Returns, FFR, Fraud) have been submitted to the regulator's deadline. An internal audit was conducted following a data issue in the June 2016 return and the relevant recommendations have been implemented.

### **Code of governance**

The Board has formally adopted the National Housing Federation's Code of Governance, and Code of Conduct (2012). The Board has formally assessed its compliance against the Code of Governance and confirms that the organisation is compliant.

### **Value for Money self assessment**

Rooftop believes in profit for a purpose – generating surpluses in order to invest them back into the local community by building new homes, improving existing homes and supporting community initiatives.

We need to make sure that every penny counts – focussing not just on how much we spend, but how and where we spend it – to have the best impact on achieving our mission.

### **Our approach**

We use a wide ranging basket of Value for Money indicators to assess our performance. They are designed to show a wider picture of what we are doing, rather than just focussing on 'traditional' landlord housing management. We've divided these targets into three groups:

- **Return on assets**

This measures the big, headline information about the impact Rooftop is making through its assets. We want these targets to show how well we are using our assets to:

- provide great services which meet our residents' needs
- deliver new homes to help solve the wider housing crisis
- reduce our impact on the environment

- generate a financial return, which can then be reinvested in the other priorities above.

These areas are crucial to us and we really want to make a difference through using our assets well.

- **Cost of specific services**

This is about how we compare to other similar landlords in terms of costs. The areas we are reporting on cover all of our major frontline landlord services, plus our spending on overheads (back office areas such as Human Resources, Finance and Information Technology).

- **Service outcomes / social return**

Value for Money is more than just how cheap things are. That's why we've set out targets to measure how good the services we provide actually are.

### **Comparison with others – HouseMark**

To help us compare the cost and effectiveness of our services, we are members of HouseMark benchmarking. This allows us to compare our own performance over time, and also to compare ourselves to other similar organisations – Local Authority stock transfer organisations (LSVTs) in the Central region with 2,500-7,500 homes.

The vast majority of our targets are calculated using HouseMark. Three of our targets are internal calculations only and are not comparable with others. We have reflected on this and decided to phase out these three targets in future years to improve the transparency of our self assessment.

We have also added operating margin as a new indicator, which is a standard business indicator and easily compared to others.

### **Our performance**

The results of our VFM indicators for 2016/17 and our targets for 2017/18 are shown below:



	2014/15 results	2015/16 results	2016/17 results	2016/17 targets	Did we beat our target?	Are we improving?	How we compare	2017/18 targets
<b>Return on assets</b>								
Overall satisfaction with services	88.6%	83.8%	92.1%	85.0%				90.0%
New homes built (as percentage of current stock)	5.0%	1.2%	0.7%	1.3%				1.6%
Financial return from new development (IRR)	8.2%	7.8%	8.4%	7.0%			N/A	N/A
Average energy efficiency rating of our homes (SAP)	69.2	71.3	71.5	71.5				71.7
Cash operating margin	54.2%	56.1%	56.2%	52.1%			N/A	N/A
Operating margin	44.2%	42.7%	44.7%	N/A	N/A			40.2%
<b>Cost of specific services</b>								
Housing management (cost per home)	£203	£210	£187	£208				£205
Major works and cyclical maintenance (cost per home)	£808	£1,453	£796	£1,034				£977
Responsive repairs and void works (cost per home)	£495	£455	£533	£523				£542
Estate services (cost per home)	£75	£90	£102	£98				£113
Overhead costs as a percentage of turnover	9.6%	9.7%	10.3%	10.1%				11.6%
<b>Service outcomes / Social return</b>								
Percentage of rent collected	99.5%	98.7%	99.6%	99.7%				99.8%
Average time to re-let empty social homes (days)	12.7	14.6	14.3	14.5				14.0
Satisfaction with repairs and maintenance	81.6%	73.1%	86.1%	83.6%				87.0%
Satisfaction with new homes	87.8%	95.2%	95.0%	97.0%				97.0%
Number of Independent Living Assessments	NA	1,383	1,324	400			N/A	N/A

Very good - Top 25%

Better than average

Worse than average

Poor – bottom 25%

### **Return on assets**

We are pleased with the strong performance in overall satisfaction with our services. The significant increase during the year is expected to place us in the upper quartile, and shows the impact of the action plan we set out in last year's VFM self assessment. The improvement plan included some systems and technological improvements, but was also based on reconnecting residents with their neighbourhood officers by creating new generic posts with smaller patch sizes from July 2016.

Rooftop is pleased about how much we develop, relative to our size. Our number of completions for the year was relatively low at 43, and was below our target. This is because of the cyclical nature of our development programme and because some of our completion dates have been pushed back. Next year we expect to complete 112 new homes which we expect to be above average performance, and then complete over 300 homes in 2018/19.

To make our new homes programme less cyclical, we have engaged in a strategic land banking programme supported by specialist staff. We expect this to shorten the length of time from inception to start on site, and enable us to deliver a smoother annual volume of homes. To date we have secured sites which could deliver 250 homes.

Our financial return on new development continues to outperform the targets set in our financial appraisals.

Sustainability is an important goal for Rooftop, as we seek to reduce fuel bills for residents and cut carbon emissions. We intend to strengthen and better embed our approach during the next year. We continue to improve our homes, and our performance is better than the average for our peers. During 2017-18 we will seek to define a Living Homes Standard as a target minimum for all our stock, and will assess the financial investment needed to tackle our 400 least energy efficient homes (energy bands E, F and G). This will enable us to make more robust asset management decisions, which will include the option of disposing of stock where it is not economic to make the necessary improvements to meet our minimum standards.

Our cash operating margin continues to improve. However, we have come to the conclusion that this internal measure is of limited use. For future self assessments, we will instead report on the more traditional operating margin measure, which will be more transparent as it can be more easily compared to others. Past results for both measures are included in the table above.

### **Cost of specific services**

Once again, the results for the cost of our main services are outstanding. In 2015-16, we were better than average on all five measures and in the top 25% for repairs and overheads. This year our results suggest that we will be upper quartile for three out of the five measures. Coupled with the rise in our overall satisfaction, this is a powerful statement of the good value for money Rooftop has provided to residents.

### **Service outcomes / social return**

Within our housing team structure we have an Options team who are part of the innovative new service we created to support our residents following the end of Worcestershire County Council's Supporting People funding. We intended the service to be funded through service charges, but after negotiation with housing benefit providers we have not collected the majority of that income. This uncollected income has affected our percentage of rent collected (99.6%), resulting in lower than average performance compared to our peers. If we excluded this specific issue, our performance would be better than average.

Once again, our Options team significantly outperformed their target. 1,324 assessments were carried out which is more than we originally intended to do over three years. These assessments will enable us to target services more effectively, informing the review of our strategy for supported housing which will take place next year.

New homes are important to us, and we broadly maintained the significant increase in satisfaction we achieved last year. With the low number of completions, this survey had a very low sample size and the 5% dissatisfaction relates to a single customer response.

As with our overall satisfaction, satisfaction with repairs has risen significantly over the year. We have achieved this by being proactive with customer service requests and carrying out a Resident Excellence Panel (REP) review of the Cost Sharing Vehicle will improve the service our residents receive. Our Head of Asset Management has also worked jointly for Rooftop and Fortis Property Care to enable improvements to the overall service. From April 2017, we have introduced mobile working in the Cost Sharing Vehicle, which should positively impact on both satisfaction and cost efficiency.

### Optimising future returns on assets

In 2013/14, we commissioned Savills to review the performance of our property assets. Savills told us that:

“The overall performance of Rooftop’s properties is good. Financial returns are roughly double those of other providers in the region” – Savills

We have repeated that exercise this year and are currently reviewing the results.

Savills broke our properties down into the following groups:

Financial return (Net Present Value (NPV) of cashflows per unit over 35 years)	Description	Rooftop average NPV per unit in this group	Percentage of stock
Greater than £30,000	Good	£59,702	98.1%
Between £1 and £30,000	Marginal	£19,323	1.9%
Below £0	Negative	N/A	0%

The marginal 1.9% group of properties includes our keyworker scheme at Worcestershire Royal Hospital. Over the last two years we have carried out a full review of our non-core housing properties to consider whether any action is needed to maximise return on our assets. The review has concluded that our non-core assets are performing well and changes in the health sector have helped to improve performance at our keyworker schemes.

We had previously hoped that the government’s voluntary right to buy scheme would create a major opportunity for us to review our assets, raising £33 million through property sales by March 2020. Following the postponement of the scheme, we have removed these assumptions from our business plan. However, we will still consider targeted asset sales and by December will develop a strategic asset disposal programme aligned to our environmental and development strategies. For example, in May 17 our Board approved disposal of a 200-year old listed property in Pershore which was uneconomic to repair and had an unacceptably low SAP environmental rating.

### Plans for 2017/18

We have now delivered the necessary savings in our financial business plan to respond to the Welfare Reform and Work Act 2016, which has forced us to cut our rents by 1% a year for four years, starting from April 2016.

The major focus for 2017-18 will be our new housing management system. During 2016-17 we conducted a detailed and rigorous tender process to determine a new system to replace the legacy Capita Academy system. This new IT solution from Aareon is intended to underpin and enable a major review of how we carry out our businesses, supporting residents to self serve, improving the quality of our data and streamlining our internal processes.

In the short term, this will increase our costs. In particular, we expect overhead costs to rise and operating margin to drop, and this is reflected in our targets for 2017-18. The costs are not just the new IT system itself,

but also staff and consultancy costs to make sure the system is implemented successfully and that new processes are well designed.

Longer term we expect the transformation to have a significant positive impact on our value for money indicators. We expect that changes to the way we work will allow us to increase our number of homes through our development programme without any increase in staffing, which will improve all of our service cost indicators. This project is not just about cost though – by helping us to deliver a more flexible, modern, online service, we hope that the project will lead to sustained increases in residents' satisfaction with the services we provide. Finally, if we can make sustained savings in our average cost per unit, we can ultimately recycle that saving back into building more new homes.

### **Governance**

RHG is governed within the framework set by its rules as a Registered Society. These state that RHG will have a Board and determine its membership. In making appointments to the Board, the Group seeks members with a range of skills that it requires to effectively govern its business.

The Board Members of RHG, RHA, RHL and RS&C are carefully selected to make sure that they have the mix of skills and experience appropriate to their roles within the Group.

### **Board member's responsibilities**

The board members are responsible for preparing the report of the board and the financial statements in accordance with applicable law and regulations.

Co-operative and Community Benefit Society law and social housing legislation require the board members to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

In preparing these financial statements, the board members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards and the Statement of Recommended Practice: Accounting by registered social housing providers 2014 have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and association will continue in business.

The board members are responsible for keeping adequate accounting records that are sufficient to show and explain the group and association's transactions and disclose with reasonable accuracy at any time the financial position of the group and association and enable them to ensure that the financial statements comply with the Co-operative and Community Benefit Societies Act 2014, the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2015. They are also responsible for safeguarding the assets of the group and association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The board is responsible for ensuring that the report of the board is prepared in accordance with the Statement of Recommended Practice: Accounting by registered social housing providers 2014.

Financial statements are published on the group and association's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from

legislation in other jurisdictions. The maintenance and integrity of the group and association's website is the responsibility of the board members. The board members' responsibility also extends to the ongoing integrity of the financial statements contained therein.

### **Auditors**

All of the current Board Members have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Group's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

BDO LLP have expressed their willingness to continue. A resolution for the re-appointment of BDO LLP as auditors of the Association is to be proposed at the forthcoming Annual General Meeting.

### **Employees**

Within the Group structure all staff are employed by RHG, the Group parent. RHG is committed to promoting equality of opportunity in its employment practices. It is the policy of the Group that training, career development and promotion opportunities should be available to all employees.

The Group has continued its practice of consulting and keeping employees informed on matters that affect them and on the progress of the Group. This is carried out in a number of ways including: formal consultation with the employee forum, departmental meetings and a company wide briefing session.

### **Health and safety**

The Board is aware of its responsibilities on all matters relating to health and safety. They have prepared health and safety policies and ensured all staff have undergone a programme of training on health and safety matters and have established a Safety Committee.

### **Insurance**

RHG maintains insurance policies for members of the Board and executive directors against liabilities in relation to the Group.

### **Going concern**

The Board considers that it has adequate resources to continue in operation for the foreseeable future. For this reason, it continues to adopt the 'going concern' principle in the financial statements.

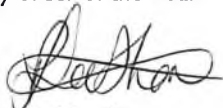
### **Annual General Meeting**

The Annual General Meeting will be held on 13 September 2017.

### **External auditor**

We retendered audit services during 2016/17 following expiry of the previous ten year contract. BDO LLP were appointed, replacing Mazars LLP.

By order of the Board



**Rachei Lathan**

**Chair**

19 July 2017

# Strategic report

## Why we exist

Our mission is to improve the quality of life of people and the communities in which they live. This report sets out what we will do in 2017-18 to achieve this.

## What we do

Today Rooftop's role in providing new homes, investing in communities, providing services to our 20,000 customers and supporting local people is more important than ever before.

With our roots in Wychavon, we now provide some 6,500 homes in South Worcestershire and into Gloucestershire. We deliver a wide range of affordable homes for rent and low cost home ownership and seek to regenerate communities to enhance the environment and the local area. We also seek to help those in society who need support by providing specialist homes and a range of local services. All of our homes meet or exceed the Government's Decent Homes Standard.

In 2017/18 we will:

- achieve at least 90% customer satisfaction with our services and repairs satisfaction of at least 87%.
- deliver 112 new homes for people to rent, own and part-own.
- invest £500,000 in our communities
- help at least 100 older people to live independently, support 200 young people, ensure 40 Gypsy and Traveller families live in stability and support at least 10 families suffering domestic abuse
- help 150 people with work advice (25% into work) and provide 300 people with financial advice
- invest £8m in the homes we manage and assess the investment needed to tackle our 400 least energy efficient homes (Energy Bands E, F and G) as we seek to reduce fuel bills for residents and cut carbon emissions.

## How we work

We are a modern, dynamic and flexible social business, aiming to deliver superb value for money and incredible impact. We are proud of what we do – but we always strive to do better.

We collaborate and connect with customers, communities and partners to make great things happen. Residents play a key role in shaping our services, as well as informing our business strategy as Board Members.

In a rapidly changing world, we always seek to maximise opportunities, meet challenges and collaborate with partners and the people and communities where we work to achieve our common goals.

We are committed to delivering Value for Money, and this drive for efficiency is reflected in our core focus on projects and key performance indicators. Our new Aareon Housing Management System will enable us to further drive efficiency through better business systems.

We generate the surpluses that we need to build new homes and invest in communities and services. We call this 'Profit for a Purpose' – because we believe in what we do, we want to do as much as we can.

We are a dementia-friendly organisation and embrace equality and diversity. We value and invest in our people and are proud to be a Times Top 100 'not for profit company'. Our talented staff team love working for us – and for local people.

**What we will deliver**

In 2013 we set a 10-year plan to 2023. This guides everything that we do. In 2017-18 we will deliver the following 15 projects against our five long-term objectives:

<p><b>Objective 1 – Excellent services</b></p> <p>We will develop, deliver and sustain excellent services to all our customers</p> <ul style="list-style-type: none"> <li>• Clarify, simplify and communicate our customer service offer</li> <li>• Introduce a Digital Services programme</li> <li>• Implement new telephone systems to help support our services</li> </ul>
<p><b>Objective 2 – Community needs</b></p> <p>We will create cohesive and inclusive communities by providing new homes, investing in existing homes and through work in the community</p> <ul style="list-style-type: none"> <li>• Deliver our Black Dog Way regeneration scheme (Autumn 2018)</li> <li>• Deliver our Spitfire, Broadway Extra Care scheme for older people (mid 2018)</li> <li>• Assemble a rolling land bank to accommodate 130 homes</li> </ul>
<p><b>Objective 3 – Resources &amp; Value for Money</b></p> <p>We will make best use of our financial, property assets, ICT and human resources</p> <ul style="list-style-type: none"> <li>• Secure £50 million of funding to enable us to deliver circa 400 new homes</li> <li>• Develop a new Pay and Reward Strategy for our people</li> <li>• Develop a Data Strategy for Rooftop Housing Group</li> </ul>
<p><b>Objective 4 – Encouraging innovation</b></p> <p>We will strive for continuous improvement</p> <ul style="list-style-type: none"> <li>• Implement the first phase of the new Housing Management System</li> <li>• Deliver proposals to improve home cost and quality using offsite construction</li> <li>• Deliver an Office Strategy to drive agile and flexible working</li> </ul>
<p><b>Objective 5 – Sustainability</b></p> <p>We will help to tackle fuel poverty and climate change</p> <ul style="list-style-type: none"> <li>• Develop a Rooftop 'Living Homes Standard' for new and existing homes</li> <li>• Develop a neighbourhood living environment proposal and secure funding</li> <li>• Scope implementation of ISO 14001 Environmental Management Standard</li> </ul>

## Understanding our environment

The world is changing around us. We need an estimated 250,000 new homes a year in England. We welcome the Government's Housing White Paper which provided renewed support for homes for rent, as well as Shared Ownership and outright sale. We are committed to building as many affordable homes as we can and will expand our market sale programme to fund our development of rented homes.

As Universal Credit begins in our area from late 2017, we have plans in place to talk to our customers to ensure they understand what it means for them and support them in responding so that their rent is paid. There are wider challenges for our customers as Welfare Reform continues to roll-out, and we will focus much of our community investment on helping people into work.

Demand for health and social care services continues to rise against a backdrop of funding constraints. We will revise our approach to meet as much need as we can through partnerships in Worcestershire and Gloucestershire, and continue to invest in well-being and tackling loneliness and isolation. We are committed to providing homes and support for older people, as well as specialist services for young people and those with learning disabilities. We will expand our support for those suffering domestic abuse.

We will also strengthen our approach to Performance Management to ensure people are clear about what they need to do – and can measure their progress. In a changing world facing the particular uncertainty of Brexit, managing risk is more important than ever and we have implemented a new approach to ensure success in 2017-18.

## Key partners

The Group works with several key partners who have a stake in the success of our business, as we do in theirs:

- Wychavon District Council is our main local authority partner in Worcestershire
- In Worcester the Group works with officers at city and county levels
- In Gloucestershire the Group is working with councils in Gloucester, Cheltenham and Tewkesbury
- ExtraCare Charitable Trust
- Matrix Housing Partnership
- NHS Trusts in Worcester, Shrewsbury and Weston-super-Mare
- Homes and Communities Agency
- Fortis Living Group

## Key activities

The principal activity of the Group is to provide housing accommodation at affordable rents for people in housing need. Rooftop Housing Group Limited is the parent company of the Group and the legal nature of each entity in the Group is disclosed in the Report of the Board. Rooftop Housing Association Limited provides an inter-company loan to Rooftop Homes Limited as disclosed in note 12 of the financial statements of Rooftop Housing Association Limited.

This core social housing lettings activity represents 94% of Rooftop's turnover (2016: 88%). The next most significant elements of the business are shared ownership sales (3% of turnover; 2016: 8%) and supporting people (2% of turnover; 2016: 3%). Other activities are negligible.



## Financial performance

### Rooftop Housing Group Limited

The overall financial performance for the year has been excellent with the Group generating a surplus for the year before taxation of £8.1 million. This is an improvement on the previous year (£7.7 million) and a tremendous achievement in the current difficult economic and financial climate.

RHA, the Group's core social housing provider, remains the main contributor to the overall group surplus.

As an individual entity, RHG operates on the principle of cost recovery from its subsidiaries. It generates relatively modest surpluses to cover its tax liabilities and provide some working capital.

### Rooftop Housing Association Limited

RHA, the Group's core social housing provider, generated a surplus of £7.4 million (2016: £7.1 million).

This was a significant outperformance of RHA's budgeted surplus of £6.0 million. An important contributor to this was the bad debt charge, which is £0.5 million less than budgeted. RHA continues to assume there could be significant bad debts due to welfare reform and the impact on affordability for residents, but this impact has not yet materialised. In addition, RHA has now collected a significant volume of service charges which were being disputed with the local housing benefit providers, and which the budget had conservatively assumed would be uncollectible.

RHA's turnover from social housing lettings, its core income stream, rose £0.4 million (1.2%). The Welfare Reform and Work Act 2016 requires RHA to reduce the majority of its rents by 1% a year for the four years 2016-20, which has had a significant impact on RHA's ability to grow its core income stream. The overall increase is due to the completion of new properties during the year, some exempt properties, and conversion of some void properties to higher affordable rents in line with RHA's development contract with the Homes & Communities Agency.

In August 2015, RHA drew down the final £15 million tranche of its agreed funding from Legal & General in line with the contractual terms of the funding. This has led to significant cash balances being held throughout the year. RHA's £17.4 million cash balances at 31 March 2017 are expected to be sufficient to fund RHA's planned capital development programme for 2017-18 and beyond.

RHA is currently in the process of arranging a further £50 million revolving credit facility to enable future development; it is expected that this will first be needed in February 2019. The first £25 million with Santander was completed in May 2017 and we will now begin the process of providing security in order to draw the funding.

This will support a major further new homes programme. Overall RHA expects to complete 757 units over the period from April 2017 to March 2022. The majority of these (502) will be homes for below market rent, but the planned programme also includes open market (45) and shared ownership sales (202), as well as seven gypsy and traveller pitches and one commercial unit as part of a larger scheme in Gloucester. This represents a managed expansion of RHA's exposure to the cyclical risks of the English housing market.

### Rooftop Homes Limited

RHL, the Group's provider of keyworker accommodation, residential care, market and intermediate rent and garages, has generated a surplus before tax of £0.7 million, an increase on the previous year (£0.6 million). The main reason for the increase is a £134,000 accounting gain on the valuation of RHL's investment properties.

RHL's operations have been stable and there has been no change to its property portfolio.

During 2017-18 RHL will begin construction of a small open market development of four homes in Broadway, Worcestershire, on the site of a disused garage court. The expected profits from the sales will create additional capacity within RHL. More importantly, the development is intended as a managed way of testing and developing Rooftop's skills in developing open market sales units, which are likely to become an important source of cross-subsidy in the future.

### Rooftop Support and Care Limited

RS&C, the Group's specialist support provider for young and older people services, has made a deficit for the year of £62,000. This has been a challenging year for RS&C, with the value of funding from Gloucestershire County Council reducing by two thirds during the year. This is the main contributor to the decline in RS&C's turnover from £2.2 million to £1.7 million.

This follows the end of funding for older people's services from Worcestershire County Council in 2015.

RS&C is now increasingly dependent on the intra-group older people's service contracts with RHA, which represent 30% of RS&C's turnover and run until March 2018. The Group will be reviewing its strategy for supported housing, and the role of RS&C within the Group, during 2017-18.

RS&C approaches these challenges with a strong balance sheet, with £0.6 million available cash.

### Principal risks and uncertainties faced

Rooftop have a robust risk management process, fully integrated with our business planning process. This allows the Group to effectively manage the risks associated with new developments and changes in our environment, and focus on the risks and choices we face.

Our existing risk management process has been externally endorsed by our internal auditors and by the In Depth Assessment by the Homes & Communities Agency. However, we consider that the changes in the sector and the economic climate require continuous development of our approach to risk, assurance and compliance. During 2016-17 we created a specialist, high level risk function within Rooftop for the first time, to further develop our process and support leaders and managers. During 2017-18, we intend to strengthen this resource even further.

During the year Rooftop has completed a full review of its risks, improving how risks are assessed and quantified. The principal risks now facing Rooftop, as outlined in the risk map, are:

Risk	Description
Ability to access new debt	<p>Rooftop has significant immediate treasury needs so that funding can be in place to support its ambitious development programme, with drawdowns expected in February 2019. This risk is impacted by the general economic uncertainty created by Brexit.</p> <p>RHA is currently in the process of arranging £50 million new revolving credit facilities. Finalising these facilities and then providing adequate property security is a major priority for the year ahead. The first £25 million funding agreement was signed with Santander in May 2017.</p> <p>In addition, RHL has a current revolving facility which will expire in 2020. Work to consider the refinancing of this will begin during 2017-18.</p> <p>During 2016-17 Rooftop restructured its finance team to increase the focus and specialist resource was made available for treasury activities.</p>
Housing market sales exposure	<p>Rooftop's new development programme includes an expansion of shared ownership sales. In addition, Rooftop will be undertaking a limited number of market sales in the future, beginning with a planned eight sales (four through RHA and four through RHL) during 2018/19.</p> <p>Rooftop recognises that this increases its exposure to the cycle of the housing market, especially given the uncertain political and economic climate.</p>

	<p>Rooftop has extensively modelled sensitivities around reduced sales receipts, and plans to have £11.5 million unallocated revolving credit facilities available to mitigate potential cash shortfalls if sales receipts fall short of expectations.</p>
Regulatory downgrade	<p>Rooftop's received an In Depth Assessment from the Homes &amp; Communities Agency (the social housing regulator) in January 2016. This confirmed Rooftop's top ratings for governance and financial viability (G/VI).</p> <p>The Board considers it to be a priority to retain these G/VI ratings in the future. In reviewing its business plan, the Board commissioned external advice from Savills to ensure its plans were in line with this.</p>
Welfare reform – loss of income	<p>The Welfare Reform and Work Act has had a major effect on Rooftop's income streams, particularly in RHA.</p> <p>Further challenges are expected through Universal Credit and caps on Local Housing Allowance. These could have a significant impact on the affordability of our properties for residents, especially more specialist supported schemes.</p> <p>During the year, Rooftop has restructured its housing teams into neighbourhood teams with smaller patch sizes. This will support a more proactive approach to rent payment. We have also increased the number of posts providing work and money advice from two to five. In addition, Rooftop intends to increase the volume of payments received through direct debt from 35% to 45% during the year.</p>
New development not completed on time to cost and specification	<p>Delays or cost overruns of development projects could have a detrimental effect on Rooftop's ability to deliver homes for the communities in which it operates. An internal scrutiny process for development advises on scheme selection using criteria such as strategic fit, and risk considerations. Operational project management mitigates cost, delay and specification risk. A range of internal reporting ensures this risk has high and frequent visibility at senior management and Board levels.</p>
Differential inflation	<p>Given that social rents are no longer index-linked to Consumer Price Inflation (CPI), any increase in underlying inflation has the potential to erode net income and hinder the achievement of the financial business plan. Value for money initiatives have been incorporated into the budget and business plan and these are monitored to ensure good cost control. In addition, Rooftop has a defensive plan which can be enacted in the event of unforeseen costs, such as an unexpected and sustained increase in the cost base.</p>
Increase in variable interest rates	<p>Rooftop has £204 million of loan funding, of which 84% is fixed. This leaves £34 million of variable loans. Rooftop has benefited from falls in LIBOR following the EU referendum, but recognises that there is a high probability of an increase in interest costs in the future. An increase of 3% would equate to a £1 million increase in our interest costs. The Board's current policy is to limit this risk by fixing at least 75% of our portfolio.</p> <p>When Rooftop draws its next £50 million funding, there is potential for this to have a major impact on this risk depending on what proportions of the funding are fixed and variable. We will review our risk appetite during the year, to inform decisions on how much of the new funding to fix.</p>

### Significant management judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to account estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### Significant management judgements

The following are management judgements in applying the accounting policies of the Group that have the most significant effect on the amounts recognised in the financial statements.

##### Impairment of social housing properties

The Group have to make an assessment as to whether an indicator of impairment exists. In making the judgement, management considered the detailed criteria set out in the SORP. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit. Management have also considered the measurement basis to determine the recoverable amount of assets where there are indicators of impairment.

##### Development expenditure

The Group capitalises development expenditure in accordance with the stated accounting policy. Initial capitalisation of costs is based on management's judgement that a development scheme is confirmed. In determining whether a project is likely to cease, management monitors the development and considers if changes have occurred that result in impairment.

#### Estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

##### Fair value measurement

Management uses valuation techniques to determine the fair value of non-basic financial instruments. Management base the assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual price that would be achievable in an arm's length transaction at the reporting date.

##### Pension costs

The cost of defined benefit pension plans are determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and the long term nature of these plans, such estimates are subject to significant uncertainty.

By order of the Board



**Rachel Lathan**

**Chair**

19 July 2017

## Independent auditor's report to the members of Rooftop Housing Association

We have audited the financial statements of Rooftop Housing Association for the year ended 31 March 2017 which comprise the association statement of comprehensive income, the association statement of financial position, the association statement of changes in equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the association's members, as a body, in accordance with the Housing and Regeneration Act 2008 and Section 87 of the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the association and the association's members as a body, for our audit work, for this report, or for the opinions we have formed.

### ***Respective responsibilities of the board and auditors***

As explained more fully in the statement of board member responsibilities, the board members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

### ***Scope of the audit of the financial statements***

A description of the scope of an audit of financial statements is provided on the FRC's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### ***Opinion on financial statements***

In our opinion the financial statements:

- give a true and fair view of the state of the association's affairs as at 31 March 2017 and of the association's surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2015.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where we are required to report to you if, in our opinion:

- the information given in the Report of the Board for the financial year for which the financial statements are prepared is not consistent with the financial statements;
- adequate accounting records have not been kept by the association; or
- a satisfactory system of control has not been maintained over transactions; or
- the association financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

BDO LLP

BDO LLP, statutory auditor

Birmingham

United Kingdom

Date 24 July 2017

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

## Statement of Comprehensive Income For the year ended 31 March 2017

		2017	2016
	Notes	£'000	£'000
<b>Turnover</b>	2	<b>33,015</b>	34,526
Operating costs	2	<b>(17,791)</b>	(19,405)
<b>Operating surplus</b>	2	<b>15,224</b>	15,121
Surplus on disposal of property, plant and equipment	4	<b>431</b>	138
Interest receivable	8	<b>341</b>	341
Interest and financing costs	9	<b>(8,633)</b>	(8,588)
Movement in the fair value of financial instruments	24	<b>23</b>	109
Movement in the fair value of investment properties	11	<b>9</b>	4
<b>Surplus before tax</b>	7	<b>7,395</b>	7,125
Taxation	10	<b>(4)</b>	-
<b>Surplus for the year</b>		<b>7,391</b>	7,125
<b>Total comprehensive income for the year</b>		<b>7,391</b>	7,125

The notes on pages 24 to 42 form part of these financial statements.

## Statement of Financial Position At 31 March 2017

	Notes	2017 £'000	2016 £'000
<b>Fixed assets</b>			
Housing properties	11	278,317	266,102
Investment properties	11	700	691
Investment in subsidiaries	12	4,384	4,374
		<u>283,401</u>	<u>271,167</u>
<b>Current assets</b>			
Properties held for sale		1,502	686
Debtors receivable in one year	13	3,128	2,785
Cash	14	17,419	22,605
		<u>22,049</u>	<u>26,076</u>
<b>Creditors: Amounts falling due within one year</b>	15	<u>(16,232)</u>	<u>(14,497)</u>
<b>Net current assets</b>		<u>5,817</u>	<u>11,579</u>
<b>Total assets less current liabilities</b>		<u>289,218</u>	<u>282,746</u>
<b>Creditors: Amounts falling due after more than one year</b>	16	<u>(236,997)</u>	<u>(237,916)</u>
<b>Net assets</b>		<u>52,221</u>	<u>44,830</u>
<b>Capital and reserves</b>			
Share capital	17	-	-
Revenue reserve		52,221	44,830
<b>Total reserves</b>		<u>52,221</u>	<u>44,830</u>

The notes on pages 24 to 42 form part of these financial statements.

The financial statements were approved by the Board on 19 July 2017 and signed on its behalf by:

**Secretary**

*CEDyhos*

**Board Member**

*[Signature]*

**Board Member**

*S. Kettley*



## Statement of Changes in Reserves For the year ended 31 March 2017

	<b>Revenue reserve</b>	<b>Total</b>
	<b>£'000</b>	<b>£'000</b>
Balance as at 1 April 2015	37,705	37,705
Surplus for the year	7,125	7,125
Balance at 31 March 2016	<u>44,830</u>	<u>44,830</u>
Surplus for the year	7,391	7,391
<b>At 31 March 2017</b>	<b><u>52,221</u></b>	<b><u>52,221</u></b>

The notes on pages 24 to 42 form part of these financial statements.

# 1. Principal accounting policies

## **Basis of accounting**

The financial statements are prepared under the historical cost convention, modified to include certain items at fair value, in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council and comply with applicable law and UK accounting standards (United Kingdom Generally Accepted Accounting Practice). This includes the Co-operative and Community Benefit Societies Act 2014 (and related group accounts regulations), the Statement of Recommended Practice for registered social housing providers 2014 (SORP), the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2015. The Group is a public benefit entity.

## **Group accounts**

The consolidated financial statements for Rooftop Housing Group Limited incorporate the financial statements of Rooftop Housing Association Limited, Rooftop Homes Limited, Rooftop Support and Care Limited and Rooftop Management Limited. These entities are all subsidiaries within the meaning of the Co-operative and Community Benefit Societies Act 2014, the Housing and Regeneration Act 2008 and the Localism Act 2011.

## **Turnover**

Turnover represents rental and service charge income, fees, grants receivable and disposal proceeds of shared ownership first tranche sales.

Proceeds from the first tranche disposals of shared ownership properties are accounted for in turnover in the Statement of Comprehensive Income in the period in which the disposal occurs. The cost of sales includes the incidental costs of executing the sale and a proportion of the overall costs of the property determined by the percentage of the property sold under the first tranche sale. The cost of sale is adjusted, where necessary, to ensure the surplus on sale is restricted to the overall surplus on the scheme.

## **Service charges**

The Association operates variable and fixed service charges depending on the requirements of the respective tenancy agreements. Where the charge is variable an assessment is made of whether costs have been over or under recovered and an appropriate prepayment or accrual provided for in the accounts.

## **Right to buy income and sales**

Surpluses and deficits arising from the disposal of properties under the Right to Buy legislation are disclosed on the face of the Statement of Comprehensive Income after the operating result and before interest. On the occurrence of a sale a relevant proportion of the proceeds are clawed back by Wychavon District Council. The surplus or deficit is calculated by comparing the net proceeds received by the Association with the carrying value of the property sold.

## **Shared ownership properties**

Shared ownership properties under construction are proportionally split between current and fixed assets, determined by the percentage of the properties to be sold under the first tranche sales.

### Housing Properties

Housing properties including shared ownership properties are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of the properties is their purchase price together with improvement costs and incidental costs of acquisition, including capitalised interest and development administration.

Depreciation is charged so as to write down the net book value of housing properties to their estimated residual value on a straight line basis over their expected useful economic lives as follows:

General Needs	100 years
Sheltered and Supported	100 years
Non-traditional	15 years
Garages	25 years
Leasehold property	Over life of the lease
Shared ownership	100 years

### Component Accounting

Major components are treated as separable assets and depreciated over their expected useful economic lives or the lives of the properties to which they relate, if shorter, at the following annual rates:

Roofs	75 years
Windows	40 years
Doors	40 years
Boilers	15 years
Kitchens	20 years
Bathrooms	30 years
Heating	30 years
Electrics	30 years
Lifts	30 years

Freehold land is not depreciated.

Housing properties in the course of construction are stated at cost and are not depreciated. They are transferred into housing properties when completed.

Land donated, or acquired below market value is included in cost at its valuation, with the donation treated as a capital grant when it relates to a specific project.

The market rent properties are investment properties in accordance with FRS 102 and are not depreciated but are measured at fair value annually with any change recognised in surplus or deficit in the Statement of Comprehensive Income.

### Impairment

An assessment is made at each reporting date as to whether an indicator of impairment exists. If such an indicator exists, an impairment assessment is carried out and an estimate of the recoverable amount of the asset is made. Where the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognised in the Statement of Comprehensive Income. The recoverable amount of an asset is the higher of its value in use and fair value less costs to sell.

### Social Housing Grant (SHG) and other Government Grants

Government grants are recognised using the accrual model and are classified either as a grant relating to revenue or a grant relating to assets. Grants relating to assets are recognised in income using the accrual model on a systematic basis over the expected useful life of the asset. Grants received for housing properties are recognised in income over the expected useful life of the housing property structure. Grants relating to revenue are recognised in income on a systematic basis over the period in which related costs for which the grant is intended to compensate are recognised.

### Recycling of Capital Grant

Where there is a requirement to either repay or recycle a grant received for an asset that has been disposed of, a provision is included in the Statement of Financial Position to recognise this obligation as a liability. When approval is received from the funding body to use the grant for a specific development, the amount previously recognised as a provision for the recycling of the grant is reclassified as a creditor in the Statement of Financial Position.

### Capitalisation of interest

Interest on the loan financing a development is capitalised from the purchase of land or property and/or the start on site up to the date of practical completion. The amount takes into account interest earned on SHG received in advance. No interest is capitalised on land purchased for future developments.

### Supported housing schemes managed by agents

The Association owns a number of schemes that are run by specialist agencies. The agents carry the financial risk from operating the scheme and, therefore, the Statement of Comprehensive Income only includes the income and expenditure that relates solely to the Association. Any other income and expenditure related to the scheme is excluded from the statement of comprehensive income.

### Investments

Any investment by one Group member to another is shown at historical cost.

### Major and cyclical repairs and maintenance

The Association only capitalises major repairs expenditure on housing properties where it increases the net rental stream by:

- extending its useful economic life or
- the improvement enables a higher rental income to be charged

All other major repairs expenditure is charged to the statement of comprehensive income as incurred.

### Provisions

The Association only provides for contractual and constructive liabilities where it has a present obligation to transfer economic benefits as a result of past events, it is probable that a transfer of economic benefit will result and a reliable estimate can be made of the amount of the obligation.

### Pension Costs

The Group has traditionally operated two defined benefit pension schemes, contracted out of the state scheme. These were closed from April 2014. The Group also operated two money purchase defined contribution schemes and a career average revalued earnings defined benefit scheme (CARE), but from April 2014 the Group only operates one defined contribution scheme. Contributions to pension schemes are determined in accordance with actuarial advice and calculated as a percentage of pensionable salaries.

For the defined contribution scheme the amount charged to the Statement of Comprehensive Income in respect of pension costs is the contributions payable in the year. This is charged to RHG and apportioned to subsidiaries via the Group Membership Agreement.

For the closed defined benefit schemes there is a contractual agreement between the scheme and the Group that determines how the deficit will be funded. This liability is recognised in the RHA Statement of Financial Position and the resulting expense in the RHA Statement of Comprehensive Income for the present value of the contributions payable that arise from the agreement to the extent that they relate to the deficit.

### Leased assets

Rentals paid under operating leases are charged to the statement of comprehensive income in the period to which they relate. There are no finance leases.

### Value Added Tax (VAT)

The Group is VAT registered but the majority of its income, being housing rents, and right to buy sales, is exempt for VAT purposes and this gives rise to a partial exemption calculation. Expenditure is therefore shown inclusive

of VAT and the input VAT recovered is deducted from lettings expenditure. From October 2013 RHA, RHL and RS&C became members of a cost sharing group which provides property repair services to the Group.

#### **Deferred taxation**

The payment of taxation is deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes. Full provision for deferred taxation is made under the liability method on all timing differences that have arisen, but not reversed by the balance sheet date, unless such provision is not permitted by FRS 102.

Deferred tax is not provided for in respect of gains on the sale of non-monetary assets, if the taxable gain will probably be rolled over, or on revaluation gains on housing properties unless there is a binding agreement to sell them at the balance sheet date.

#### **Financial Instruments**

Basic financial instruments which meet the necessary conditions of FRS 102 are initially recognised at transaction price and subsequently measured at amortised cost using the effective interest method with interest charges recognised as an expense in the Statement of Comprehensive Income. Financial Instruments classified as non-basic are measured at fair value at the end of each reporting period with gains and losses arising from year to year being recognised in the Statement of Comprehensive Income.

#### **Service charge sinking funds**

Unutilised contributions to service charge sinking funds are recognised as a liability in the Statement of Financial Position. The amount included in liabilities in respect of service charge sinking funds includes interest credited to the fund.

#### **Going Concern**

After making enquiries and reviewing the financial plan, the Board has a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. For this reason it continues to adopt the going concern basis in the financial statements.

#### **Bad Debt Provision**

Former tenant arrears are provided for in full in the bad debt provision. Current tenant arrears are provided for on a percentage basis based on the age of the debt.

#### **Significant management judgements and key sources of estimation uncertainty**

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to account estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### **Significant management judgements**

The following are management judgements in applying the accounting policies of the Association that have the most significant effect on the amounts recognised in the financial statements.

##### **Impairment of social housing properties**

The Group have to make an assessment as to whether an indicator of impairment exists. In making the judgement, management considered the detailed criteria set out in the SORP. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit. Management have also considered the measurement basis to determine the recoverable amount of assets where there are indicators of impairment.

#### Development expenditure

The Group capitalises development expenditure in accordance with the stated accounting policy. Initial capitalisation of costs is based on management's judgement that a development scheme is confirmed. In determining whether a project is likely to cease, management monitors the development and considers if changes have occurred that result in impairment.

#### Estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### Fair value measurement

Management uses valuation techniques to determine the fair value of non-basic financial instruments. Management base the assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual price that would be achievable in an arm's length transaction at the reporting date.

#### Pension costs

The cost of defined benefit pension plans are determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and the long term nature of these plans, such estimates are subject to significant uncertainty.

## 2. Particulars of turnover, operating costs & operating surplus

	2017			2016		
	Turnover	Operating costs	Operating surplus/(deficit)	Turnover	Operating costs	Operating surplus/(deficit)
	£'000	£'000	£'000	£'000	£'000	£'000
<b>Social housing lettings</b>	31,716	(15,734)	15,982	31,330	(15,492)	15,838
<b>Other social housing activities</b>						
Shared ownership sales	1,119	(918)	201	3,061	(2,680)	381
Supporting People	180	(630)	(450)	135	(603)	(468)
Other	-	(509)	(509)	-	(630)	(630)
	<b>1,299</b>	<b>(2,057)</b>	<b>(758)</b>	<b>3,196</b>	<b>(3,913)</b>	<b>(717)</b>
<b>Total</b>	<b>33,015</b>	<b>(17,791)</b>	<b>15,224</b>	<b>34,526</b>	<b>(19,405)</b>	<b>15,121</b>

### 3. Particulars of income and expenditure from social housing lettings

				2017
	General needs	Supported housing and housing for older people	Other	Total
	£'000	£'000	£'000	£'000
Rent receivable net of identifiable service charges	25,223	3,286	116	28,625
Amortised government grant	458	149	-	607
Service charge income	413	2,071	-	2,484
<b>Turnover from social housing lettings</b>	<b>26,094</b>	<b>5,506</b>	<b>116</b>	<b>31,716</b>
Management	2,721	397	6	3,124
Services	1,189	1,606	-	2,795
Routine maintenance	3,719	717	3	4,439
Planned maintenance	1,429	14	6	1,449
Rent losses from bad debts	91	-	-	91
Depreciation of housing properties	3,117	671	48	3,836
<b>Operating costs on social housing lettings</b>	<b>12,266</b>	<b>3,405</b>	<b>63</b>	<b>15,734</b>
<b>Operating surplus on social housing lettings</b>	<b>13,828</b>	<b>2,101</b>	<b>53</b>	<b>15,982</b>
<b>Rent losses from voids</b>	<b>102</b>	<b>279</b>	<b>21</b>	<b>402</b>
				2016
	General needs	Supported housing and housing for older people	Other	Total
	£'000	£'000	£'000	£'000
Rent receivable net of identifiable service charges	25,335	2,831	119	28,285
Amortised government grant	456	148	-	604
Service charge income	452	1,989	-	2,441
<b>Turnover from social housing lettings</b>	<b>26,243</b>	<b>4,968</b>	<b>119</b>	<b>31,330</b>
Management	2,936	312	3	3,251
Services	1,198	1,409	2	2,609
Routine maintenance	3,299	570	1	3,870
Planned maintenance	1,651	103	-	1,754
Rent losses from bad debts	290	-	-	290
Depreciation of housing properties	3,053	665	-	3,718
<b>Operating costs on social housing lettings</b>	<b>12,427</b>	<b>3,059</b>	<b>6</b>	<b>15,492</b>
<b>Operating surplus on social housing lettings</b>	<b>13,816</b>	<b>1,909</b>	<b>113</b>	<b>15,838</b>
<b>Rent losses from voids</b>	<b>89</b>	<b>564</b>	<b>12</b>	<b>665</b>



## 4. Sale of housing accommodation

	2017 £'000	2016 £'000
<b>Disposal of properties</b>		
Receipts from sale of housing property	1,005	2,544
Book value of properties sold	(506)	(2,335)
Other operating costs and costs of disposal	(68)	(71)
<b>Surplus on sale of properties</b>	<b>431</b>	<b>138</b>

## 5. Directors' emoluments and expenses

The directors are defined as the members of the Board and the executive officers as given on page 1. The directors are paid by Rooftop Housing Group Limited and these details are presented in the parent company accounts.

## 6. Employee information

RHA does not directly employ any staff, they are all employed by the parent Rooftop Housing Group Limited. The details are provided in the parent company accounts.

## 7. Surplus before taxation

	2017 £'000	2016 £'000
<b>The surplus before taxation is stated after charging :</b>		
Depreciation	3,836	3,718
External auditor's remuneration (excluding value added tax)		
- in their capacity as auditor	14	17
- in respect of other services	3	1

## 8. Interest receivable

	2017 £'000	2016 £'000
From banks	102	103
From loan to another group undertaking	239	238
<b>Total</b>	<b>341</b>	<b>341</b>

## 9. Interest and financing costs

	2017 £'000	2016 £'000
Bank loans and overdrafts	8,940	8,763
Net interest on pension liability	16	13
Less: interest capitalised	(323)	(188)
<b>Total</b>	<b>8,633</b>	<b>8,588</b>

The rate used to calculate capitalised interest was 4.7% (2016: 4.8%) being the average rate of borrowing. Total interest payable of £8.6 million includes a charge of £2,718 in respect of adjustments of basic financial instruments to effective interest rate.

## 10. Taxation

	2017	2016
	£'000	£'000
<b>Current tax:</b>		
UK corporation tax on surplus for the year	4	-
<b>Total current tax</b>	<u>4</u>	<u>-</u>
<b>Deferred tax:</b>		
Origination and reversal of timing differences	-	-
<b>Total deferred tax</b>	<u>-</u>	<u>-</u>
Tax on surplus on ordinary activities	<u>4</u>	<u>-</u>
 <b>Factors affecting tax charge for the year</b>		
The tax assessed for the year is lower (2016: lower) than the standard rate of corporation tax in the UK as explained below:		
<b>Surplus on ordinary activities before tax</b>	<u>7,395</u>	<u>7,125</u>
Surplus on ordinary activities multiplied by the standard rate of corporation tax in the UK (20%) (2016: 20%)	1,479	1,425
Effects of:		
Expenses not deductible for tax purposes	-	-
Charity income – not taxable	(1,475)	(1,425)
<b>Total tax charge for the year</b>	<u>4</u>	<u>-</u>

## 11. Tangible fixed assets

	Freehold Land	Housing Properties for Lettings	Shared Ownership	Investment Properties	Shared Ownership under construction	Properties under construction	Total properties
Cost or valuation	£'000	£'000	£'000	£'000	£'000	£'000	£'000
At 1 April 2016	873	278,719	12,784	691	222	5,043	298,332
Works to existing properties	-	2,263	-	-	-	-	2,263
Additions	1,662	694	82	-	1,287	10,735	14,460
Disposals	-	(497)	(423)	-	-	-	(920)
Transfer between categories	-	3,514	1,095	-	(596)	(4,013)	-
Revaluation	-	-	-	9	-	-	9
<b>At 31 March 2017</b>	<b>2,535</b>	<b>284,693</b>	<b>13,538</b>	<b>700</b>	<b>913</b>	<b>11,765</b>	<b>314,144</b>
<b>Depreciation</b>							
At 1 April 2016	-	31,072	467	-	-	-	31,539
Charge for year	-	3,748	88	-	-	-	3,836
Transfer between categories	-	(22)	22	-	-	-	-
Disposals	-	(227)	(21)	-	-	-	(248)
<b>At 31 March 2017</b>	<b>0</b>	<b>34,571</b>	<b>556</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>35,127</b>
<b>Net book value at 31 March 2017</b>	<b>2,535</b>	<b>250,122</b>	<b>12,982</b>	<b>700</b>	<b>913</b>	<b>11,765</b>	<b>279,017</b>
Net book value at 31 March 2016	873	247,647	12,317	691	222	5,043	266,793
<b>Cost or valuation represented by:</b>							
Gross cost	2,535	284,693	13,538	450	913	11,765	313,894
Revaluation	-	-	-	250	-	-	250
<b>Total</b>	<b>2,535</b>	<b>284,693</b>	<b>13,538</b>	<b>700</b>	<b>913</b>	<b>11,765</b>	<b>314,144</b>

Investment properties, which are all freehold commercial properties, were valued to fair value at 31 March 2017 based on a valuation undertaken by Savills, Chartered Surveyors. The valuation was carried out in accordance with the RICS Valuation – Professional Standards manual.

Housing properties for lettings and shared ownership properties are accounted for at historic cost but have been valued for funders' purposes as follows:

Completed housing properties were valued as at 31 March 2017 on the basis of existing use value - social housing (EUV - SH). The existing use value for social housing assesses the dwellings on the basis that they would be managed and owned by an organisation committed to the provision of rented accommodation let at an affordable rent, and that the vacant units would be re-let on similar terms rather than sold into the open market. The value of properties valued on a EUV-SH basis for funders' purposes is £337.5 million.

Total expenditure on works to existing properties:

	2017	2016
	£'000	£'000
Amounts capitalised:		
Replacement of components	2,234	5,492
Improvements	29	28
	<hr/> 2,263	<hr/> 5,520
Amounts charged to the statement of comprehensive income	1,449	1,754
<b>Total</b>	<hr/> <b>3,712</b>	<hr/> <b>7,274</b>

Gross expenditure on components was £2,234,338 and the net book value of replaced components written off was £84,981.

Savills, Chartered Surveyors, carried out the EUV - SH valuation in accordance with the RICS Valuation - Professional Standards manual and takes into account the performance standards for Registered Providers published by the Homes and Communities Agency.

The EUV - SH valuation method discounts the cash flows from rental and other income less management, maintenance and repair expenditure to their present value. The main assumptions used were:

- Discount rate 5.5% - 6.25% (real)
- Annual growth in income/expenditure 1.0% (real) long term
- Property sales Forecasts of right-to-buy sales are based on analysis, past experience and current trends.

#### Shared ownership properties

Shared ownership properties both completed and under construction are proportionally split between current and fixed assets, determined by the percentage of the properties to be sold under the first tranche sales. The amount held in current assets for completed shared ownership properties is £587,662 and the amount held in current assets for shared ownership properties under construction is £913,684.

## 12. Fixed asset investments

	2017	2016
	£'000	£'000
Loan to other group member	4,384	4,374
<b>Total</b>	<b>4,384</b>	<b>4,374</b>

The loan to the other group member relates to Rooftop Homes Limited. A long term inter-company loan facility of £13 million was provided in April 2004 to enable Rooftop Homes Limited to acquire properties from Rooftop Management Limited and Rooftop Housing Association and fund a five year development programme. The initial drawdown in April 2004 was £5 million to acquire the properties from Rooftop Management Limited and Rooftop Housing Association. Part of this original loan was repaid on the disposal of the Nuneaton properties in 2007. The loan must be repaid in full at the end of 30 years (2034) and interest is charged at a commercial rate.

## 13. Debtors

	2017	2016
	£'000	£'000
<b>Amounts receivable within one year</b>		
Rents and service charges	2,012	2,352
Less: provision for doubtful debts	(452)	(693)
	<b>1,560</b>	<b>1,659</b>
Social housing grant receivable	996	453
Amounts due from other group undertakings	35	70
Amounts due from parent undertaking	262	244
Other debtors	158	207
Prepayment and accrued income	117	152
	<b>3,128</b>	<b>2,785</b>

## 14. Cash at bank and in-hand

There were no specific charges on RHA's cash at bank and in-hand at 31 March 2017 or 31 March 2016.

## 15. Creditors: amounts falling due within one year

	2017 £'000	2016 £'000
Housing loan repayable within one year	3,579	4,713
Recycled capital grant fund	12	137
Government grants	4,701	1,587
Trade creditors	2,020	2,170
Right-to-buy sale proceeds due to Wychavon District Council	520	383
Accruals in respect of repairs	257	201
Amounts payable on housing development and major repairs	1,275	1,564
Interest payable	584	597
Other taxation and social security	26	22
Amount due to other group undertakings	108	60
Corporation tax	4	-
Pension scheme contractual liability (note 18)	115	110
Other accruals	3,031	2,953
<b>Total</b>	<b>16,232</b>	<b>14,497</b>

The decrease in the year on the recycled capital grant fund is due to the re-allocation of grant to a new development.

## 16. Creditors: amounts falling due after more than one year

	2017 £'000	2016 £'000
Housing loans		
Repayable between one and two years	3,605	3,719
Repayable between two and five years	12,248	10,504
Repayable, otherwise than by instalments, in five years or more	168,524	170,639
<b>Total loans repayable</b>	<b>184,377</b>	<b>184,862</b>
Pension scheme contractual liability (note 18)	649	728
Government grants	51,971	52,326
<b>Total</b>	<b>236,997</b>	<b>237,916</b>

Housing loans are secured by specific charges on certain of RHA's housing properties. The interest rates are fixed between 3.9% and 6.6% or vary with market rates. As at 31 March 2017 the agreed facility is £209.1 million of which £188,940,564 (2016: £190,556,622) has been drawn down by RHA to date. The loan is due for repayment by 2040.

<b>Deferred income – Government grants</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>
<b>At 1 April</b>	<b>53,913</b>	<b>53,180</b>
Grants receivable net of disposals	<b>3,366</b>	1,337
Amortisation to statement of comprehensive income	<b>(607)</b>	(604)
<b>At 31 March</b>	<b>56,672</b>	<b>53,913</b>
Due within one year	<b>4,701</b>	1,587
Due after one year	<b>51,971</b>	52,326

Government grants relating to properties under construction total £4,094,688.

The original total value of grant received at 31 March 2017 is £62,613,835.

## 17. Share capital

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Shares of £1 each issued and fully paid		
At 1 April	<b>16</b>	18
Issued during the year	1	1
Cancelled during the year	<b>(3)</b>	(3)
At 31 March	<b>14</b>	16

The share capital of RHA consists of shares with a nominal value of £1, each of which carries no rights to dividends, or other income. Shares in issue are not capable of being repaid or transferred. Where a shareholder ceases to be a member, that person's share is cancelled and the amount paid by them then becomes the property of RHA. So all shareholdings relate to non-equity interests and there are no equity interests in RHA. The group does not have any reserves in equity other than the revenue reserve.

## 18. Defined benefit pension liability

The Group has traditionally operated two defined benefit pension schemes, contracted out of the state scheme. These were closed from April 2014. The Group also operated two money purchase defined contribution schemes and a career average revalued earnings defined benefit scheme (CARE), but from April 2014 the Group only operates one defined contribution scheme. Contributions to pension schemes are determined in accordance with actuarial advice and calculated as a percentage of pensionable salaries.

For the defined contribution scheme the amount charged to the Statement of Comprehensive Income in respect of pension costs is the contributions payable in the year which total £387,434 (2016: £393,845). This is charged to RHG and apportioned to subsidiaries via the Group Membership Agreement.

For the closed SHPS defined benefit schemes there is a contractual agreement between the scheme and the Group that determines how the deficit will be funded. This liability is recognised in the RHA Statement of Financial Position and the resulting expense in the RHA Statement of Comprehensive Income for the present value of the contributions payable that arise from the agreement to the extent that they relate to the deficit.

The Group participates in The Pension Trust – Social Housing Pension scheme, a multi-employer scheme which provides benefits to some 500 non-associated employers. The scheme is a defined benefit scheme in the UK. It is not possible for the Group to obtain sufficient information to enable it to account for the scheme as a defined benefit scheme. Therefore it accounts for the scheme as a defined contribution scheme.

The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The scheme is classified as a 'last-man standing arrangement'. Therefore the Group is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

A full actuarial valuation for the scheme was carried out with an effective date of 30 September 2014. This actuarial valuation was certified on 23 November 2015 and showed assets of £3,123m, liabilities of £4,446m and a deficit of £1,323m. To eliminate this funding shortfall, the trustees and the participating employers have agreed that additional contributions will be paid, in combination from all employers, to the scheme as follows:

#### Deficit contributions

<b>Tier 1</b>	
From 1 April 2016 to 30 September 2020:	£40.6m per annum (payable monthly and increasing by 4.7% each year on 1st April)
<b>Tier 2</b>	
From 1 April 2016 to 30 September 2023:	£28.6m per annum (payable monthly and increasing by 4.7% each year on 1st April)
<b>Tier 3</b>	
From 1 April 2016 to 30 September 2026:	£32.7m per annum (payable monthly and increasing by 3.0% each year on 1st April)
<b>Tier 4</b>	
From 1 April 2016 to 30 September 2026:	£31.7m per annum (payable monthly and increasing by 3.0% each year on 1st April)

Note that the scheme's previous valuation was carried out with an effective date of 30 September 2011; this valuation was certified on 17 December 2012 and showed assets of £2,062m, liabilities of £3,097m and a deficit of £1,035m. To eliminate this funding shortfall, payments consisted of the Tier 1, 2 & 3 deficit contributions.

Where the scheme is in deficit and where the Group has agreed to a deficit funding arrangement, the Group recognises a liability for this obligation. The amount recognised is the net present value of the deficit reduction contributions payable under the agreement that relates to the deficit. The present value is calculated using the discount rate detailed in these disclosures. The unwinding of the discount rate is recognised as a finance cost.

#### Present value of provision

	31 March 2017 (£000s)	31 March 2016 (£000s)	31 March 2015 (£000s)
Present value of provision	764	838	702

#### Reconciliation of opening and closing provisions

	Period Ending 31 March 2017 (£000s)	Period Ending 31 March 2016 (£000s)
Provision at start of period	838	702
Unwinding of the discount factor (interest expense)	16	13
Deficit contribution paid	(110)	(87)
Remeasurements - impact of any change in assumptions	20	(5)
Remeasurements - amendments to the contribution schedule	-	215
Provision at end of period	764	838



**Statement of Comprehensive Income impact**

	Period Ending 31 March 2017 (£000s)	Period Ending 31 March 2016 (£000s)
Interest expense	16	13
Remeasurements – impact of any change in assumptions	20	(5)
Remeasurements – amendments to the contribution schedule	-	215

**Assumptions**

	31 March 2017 % per annum	31 March 2016 % per annum	31 March 2015 % per annum
Rate of discount	1.33	2.06	1.92

The discount rates shown above are the equivalent single discount rates which, when used to discount the future recovery plan contributions due, would give the same results as using a full AA corporate bond yield curve to discount the same recovery plan contributions.

**19. Capital commitments**

	2017 £'000	2016 £'000
Capital expenditure contracted for in respect of development expenditure, but not provided for in the financial statements.	39,030	12,720
Capital expenditure authorised by the Board, but not contracted for in respect of development expenditure.	77,872	45,225
<b>Total</b>	<b>116,902</b>	<b>57,945</b>
RHA expects to finance the above expenditure by:		
Social Housing Grant receivable	13,338	7,462
Property sales proceeds	32,541	9,819
Use of cash surplus plus loan funding	71,023	40,664
<b>Total</b>	<b>116,902</b>	<b>57,945</b>

The contracted capital expenditure commitment is based on all developments currently on site. The commitment for capital expenditure authorised but not contracted for is based on all the remaining approved development schemes that are in the business plan. The loan funding available to fund the above expenditure is made up of the current cash surplus, the unused facility including the £25 million agreed with Santander in May 2017 and a further £25 million facility which is in the process of being agreed with our lenders.

## 20. Units

			2017	2016
	Owned and managed	Managed by others	Total	Total
Under development at the end of the year				
<b>Units for rent</b>	<b>349</b>	<b>-</b>	<b>349</b>	<b>88</b>
Under management at the end of the year				
General needs housing	4,798	-	4,798	4,779
Supported housing and housing for older people	680	111	791	791
Intermediate rent	21	-	21	21
Leasehold properties	109	-	109	108
Low cost home ownership accommodation	234	-	234	229
Managed on behalf of another landlord	1	-	1	-
<b>Units for rent</b>	<b>5,843</b>	<b>111</b>	<b>5,954</b>	<b>5,928</b>
<b>Total units social housing</b>	<b>6,192</b>	<b>111</b>	<b>6,303</b>	<b>6,016</b>
<b>Retained freeholds and estate charges</b>	<b>281</b>	<b>-</b>	<b>281</b>	<b>281</b>

## 21. Contingent liabilities and financial commitments

As part of the transfer agreement with Wychavon District Council, RHA provided various indemnities to the Council in respect of obligations that RHA had assumed on the transfer. In the view of the Board there is little likelihood of any liability arising in respect of these indemnities, and so no provision is reflected in these financial statements. RHA has no other outstanding contingent liabilities or financial commitments.

## 22. Related party transactions

During the year interest of £228,600 (2016: £228,600) was paid by another Group member, Rooftop Homes Limited (RHL). A management fee of £5,705,227 (2016: £5,652,674) was charged by the immediate parent undertaking, Rooftop Housing Group Limited. Property charges of £86,892 (2016: £129,164) were paid by another group member, Rooftop Support & Care Limited (RS&C).

Transactions with tenant Board Members are at arms length on normal commercial terms and they cannot use their position to their advantage. Rent charged to Board Members in the year was £16,164 (2016: £16,283) and the arrears at 31 March 2017 were £0 (2016: £116).

In August 2012 RHA became the sole corporate trustee of the Walker Hospital Trust. The Walker Hospital Trust is a charity which owns three properties and is a member of the National Association of Almshouses.

From October 2013 RHA became a shareholder in Fortis Property Care Limited which provides property services to the Group including responsive repairs, planned maintenance, grounds maintenance and gas servicing. The services are provided at cost and the amount charged to RHA during the year was £5,911,600 (2016: £7,369,933) and the balance owing at 31 March 2017 was £0 (2016: £0). As a result of this arrangement the Finance Director of RHA is a Director of Fortis Property Care Limited.

## 23. Legislative provisions

Rooftop Housing Association Limited is a wholly owned subsidiary of Rooftop Housing Group Limited. Rooftop Housing Group Limited is a Registered Society registered in England. RHA is incorporated under the Co-operative and Community Benefit Societies Act 2014, and is registered with the Homes and Communities Agency under the Housing and Regeneration Act 2008.

## 24. Financial instruments

The carrying values of the Association's financial assets and liabilities are summarised by category below:

	2017	2016
	£'000	£'000
<b>Financial assets</b>		
Measured at undiscounted amount receivable:		
Rent arrears and other debtors (see note 13)	2,714	2,319
Cash	17,419	22,605
Amounts due from related undertakings (see note 13)	297	314
	<b>20,430</b>	<b>25,238</b>
<b>Financial liabilities</b>		
Measured at fair value through surplus or deficit:		
Loans payable (see note 15,16)	18,012	18,035
Measured at amortised cost:		
Loans payable (see note 15,16)	169,944	171,540
Measured at undiscounted amount payable:		
Trade and other creditors (see note 15,16)	4,621	5,114
Amounts owed to related undertakings (see note 15,16)	108	60
	<b>192,685</b>	<b>194,749</b>

The income, gains and losses in respect of financial instruments are summarised below:

<b>Interest expense</b>		
Total interest expense for housing loans at amortised cost	8,039	7,865
<b>Fair value gains and (losses)</b>		
On housing loans measured at fair value through Statement of Comprehensive Income	23	109

Loans with Lenders Options are classified as non-basic financial instruments and total £18,012,000 (2016: £18,035,000). They are measured at fair value at the end of each reporting period with gains and losses arising from year to year being recognised in the Statement of Comprehensive Income.

## 25. Post Balance Sheet Events

On the 31 May 2017 RHA secured a £25 million funding facility with Santander to be used for future development.

## Biographies of Board Members

### **Rachel Lathan (Tenant and Chair of RHA)**

Rachel has been an RHA tenant for some years and lives in Badsey with her husband and young family. She balances a demanding family life with her job in sales and her involvement with Rooftop. Rachel first became an involved resident with Rooftop when she joined the newly formed Resident Action Team in 2010 and has risen rapidly to the position of RHA Chair. She was a 'Tenant of the Year' finalist in the 2012 Tenant Participation Advisory Service Awards. She has successfully completed a Governance Training course accredited through Derby University. Rachel is an active member of the local community and believes passionately in providing excellent housing.

### **Martin Holland, FCIH (Vice Chair of RHA and Chair of RHL)**

Martin has worked in the housing sector for over 40 years and has experience in local authorities and the private sector, as well as housing associations. Martin retired from his role as Chief Executive at Shropshire Housing Group in 2013, where he had worked since the early nineties. He served as Regional Chair of the National Housing Federation (NHF) between 2003 and 2006, and in 2015 was elected to the Regional Committee of the NHF. Martin was appointed to the Board of the Rural Housing Advisory Group in 2011, advising the Homes and Communities Agency and Department for Communities and Local Government on rural housing issues.

### **Hilary Hobart (Vice Chair of RHL)**

Hilary trained as an accountant in a firm of Chartered Accountants in Liverpool, which specialised in auditing organisations in regulated sectors. She gained a passion for housing and subsequently left the partnership to hold various finance posts and ultimately the post of Finance Director within the Liver Housing Group (now part of the Your Housing Group). In 1999 she moved to the Midlands to become the Finance Director & Company Secretary of the Accord Housing Group. She left the sector to be part of a management buy out of an IT infrastructure company and also became a voluntary Board Member of Ashram Housing Association for a period of two years. After a successful exit from her company and a four year career break to look after her twin boys, Hilary became a self-employed Finance Director for innovative start-up companies funded by venture capital investments.

### **Ceri Jones (Chair of RS&C)**

After more than 30 years in teaching, Ceri retired from his post as Head Teacher of Bishop's Cleeve Primary School in 2000. The following year he was elected to Gloucestershire County Council as the member for Bishop's Cleeve and, in that role, has served on many committees both in Gloucester and locally. He was a member of the Council of the University of Gloucestershire for eight years and a Chairman of Cleeve Colts Football Club for 10 years. He has also chaired the Rooftop Residents Association in Bishop's Cleeve, which meets with both tenants and owner occupiers to discuss issues of interest and concern. In May 2013, Ceri decided to step down from the County Council.

### **Paul Kellard (Tenant)**

Paul, born in Chester, has a career background in the Armed Forces and the Ministry of Defence. He currently works in Health and Social Care as a Residential Care Manager in a residential nursing home. He has been a Rooftop tenant for more than 20 years and, in recent years, he has been involved with the Rooftop Customer Panel and Resident Excellence Panel. Paul successfully completed a governance training course accredited through Derby University. Paul volunteers with the Alzheimer's Society as a fund raiser and Dementia Friends Champion. He has also undertaken training, as a Rooftop volunteer, to become a Dementia Friends Champion. He believes passionately in providing excellent housing to create strong communities, especially to an ageing population.

### **Sheila Kettley (Tenant and Vice Chair of RS&C)**

Sheila, born in North London, has had a career background in banking, stockbroking, architecture and surveying. Her most recent position was as a Credit Control Manager. She and her husband were also publicans, based in various parts of the country, their last public house being in Eckington, Worcestershire. Sheila has been a Rooftop tenant for over 10 years and has been involved with the Rooftop Customer Panel since 2008. Sheila chairs the Community Fund Group and the Communications Panel, sub-groups of the Customer Panel, and serves on the Complaints Review Panel. As a Rooftop volunteer, she sits on the judging panel of the annual Rooftop Garden Competition for residents and has recently undertaken training to become a Dementia Friends Champion. Sheila successfully completed a Governance Training course accredited through Derby University. She has been a member of the Audit Committee since 2011.

**Emma Wilson (Co-optee)**

Emma is a registered nurse with experience of working as a senior manager in both primary and secondary care in London and Worcestershire, with accountability for the provision and delivery of nursing services. She now works as an advanced nurse practitioner in primary care, in addition to studying for an MSc in Advancing Practice at University of Worcester. After a move back home to Pershore from London with her two young children in 1997, she was aware of the need for good, affordable social housing and feels fortunate to have previously been a tenant of RHA for five years.